



Understanding Luxembourg's Medical Devices landscape from a regulatory and business perspective

Afternoon session

18th March 2025

Belgische federatie van de industrie
van de medische technologieën v.z.w.

Fédération belge de l'industrie
des technologies médicales

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Expert speakers

Camille Saettel



**Council at Simmons & Simmons Luxembourg
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Simmons & Simmons offers comprehensive legal advice to a diverse range of clients, including corporations, private equity funds, asset managers, financial institutions, SMEs, and start-ups.

Nicolas Henckes



**CEO at Hospilux
Vice-President of FEDIL Health Corporations**

Hospilux is the leading company specializing in medical needs and medical technology in Luxembourg, in both the private and public healthcare sectors.



Understanding Luxembourg's Medical Devices landscape from a regulatory and business perspective

18/03/2025 - The medical devices landscape in Luxembourg

12:30 **Welcome coffee**

13:00-13:30 **Introduction:** Luxembourg Legal Framework, competent authorities, ecosystem (*Camille and Nicolas*)

13:30-14 :00 **Clinical Investigations** (*Camille*)

14:00 **Commercialisation**

14:00-14:30 Marketing, Registration, Language Requirements, Vigilance (*Camille*)

14:30-15:00 Pricing and Reimbursement (*Camille*)

15:00 **Coffee Break**

15:15 **Distribution**

15:15-15:45 Different pathways (direct or via a distributor) (example of Hospilux) (*Camille / Nicolas*)

15:45-16:15 Supplying Public bodies : Project of National Purchasing and Logistics Center (CNAL) (*Nicolas*)

16:15-16:40 **Advertising**

Applicable Rules (*Camille*)

Description of the different Media in Luxembourg (*Nicolas*)

16:40-17:00 **Projects** - Project of Luxembourg Agency for Medicines and Health Products (ALMPS); Data Space 4 Health (...) (*Camille*)

17:00 **Networking Drink**